

**SANTA ANA DISTRICT OFFICE**  
**FY 2008 504 THIRD PARTY LENDER RANKINGS**  
**AS OF 2/29/08**



**TOP 3 LENDERS**

**#1 BANK OF AMERICA, NA**  
**30**  
**\$25,507,538**

**#2 WELLS FARGO BANK, NA**  
**20**  
**\$19,254,827**

**#3 TEMECULA VALLEY BANK**  
**11**  
**\$11,843,000**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>BANK OF AMERICA, NA</b>	<b>30</b>	<b>\$25,507,538</b>	<b>\$850,251</b>
<b>2</b>	<b>WELLS FARGO BANK, N.A.</b>	<b>20</b>	<b>\$19,254,827</b>	<b>\$962,741</b>
<b>3</b>	<b>TEMECULA VALLEY BANK</b>	<b>11</b>	<b>\$11,843,000</b>	<b>\$1,076,636</b>
4	ZIONS FIRST NATIONAL BANK	10	\$10,815,039	\$1,081,504
5	CITIZENS BUSINESS BANK	8	\$8,563,289	\$1,070,411
6	UNION BANK	7	\$7,527,616	\$1,075,374
7	OTHERS	7	\$6,743,995	\$963,428
8	PACIFIC WESTERN BANK	7	\$6,088,400	\$869,771
9	CALIFORNIA BANK & TRUST	7	\$4,435,000	\$633,571
10	MISSION OAKS NATIONAL BANK	7	\$3,110,891	\$444,413
11	LEHMAN BROTHERS BANK, FSB	5	\$4,053,241	\$810,648
12	BUSINESS COMMUNITY CAPITAL	5	\$3,006,483	\$601,297
13	PREMIER COMMERCIAL BANK, NATIO	5	\$2,994,626	\$598,925
14	WACHOVIA SBA LENDING, INC.	4	\$7,870,550	\$1,967,638
15	FIRST NATIONAL BANK OF SOUTHER	4	\$6,769,580	\$1,692,395
16	COMMUNITY BANK	4	\$5,697,707	\$1,424,427
17	BANK OF THE WEST	4	\$4,604,452	\$1,151,113
18	CITIBANK, N.A.	4	\$3,323,489	\$830,872
19	RABOBANK, NATIONAL ASSOCIATION	3	\$4,510,000	\$1,503,333
20	PREMIER SERVICE BANK	3	\$3,978,272	\$1,326,091
21	SPECTRUM BANK	3	\$2,041,120	\$680,373
22	GE CAPITAL SMALL BUSINESS FINA	2	\$4,492,750	\$2,246,375
23	DESERT COMMERCIAL BANK	2	\$2,308,581	\$1,154,291
24	CATHAY BANK	2	\$1,442,500	\$721,250
25	CITY NATIONAL BANK	2	\$1,322,574	\$661,287
26	EAST WEST BANK	2	\$1,221,133	\$610,567
27	IRONSTONE BANK	2	\$1,160,611	\$580,306
28	PALM DESERT NATIONAL BANK	2	\$784,021	\$392,011
29	THE BANK OF LAS VEGAS	1	\$3,120,000	\$3,120,000
30	UPS CAPITAL BUSINESS CREDIT	1	\$3,000,000	\$3,000,000
31	NORTH ISLAND FINANCIAL CU, DBA	1	\$2,944,000	\$2,944,000
32	PACIFIC MERCANTILE BANK	1	\$1,941,231	\$1,941,231
33	US METRO BANK	1	\$1,650,000	\$1,650,000
34	COMERICA BANK	1	\$1,500,000	\$1,500,000
35	THE PEOPLES BANK OF NORTH ALAB	1	\$1,309,750	\$1,309,750
36	COMMUNITY WEST BANK, NATIONAL	1	\$1,250,000	\$1,250,000
37	FAR EAST NATIONAL BANK	1	\$1,185,000	\$1,185,000
38	MIRAE BANK	1	\$920,000	\$920,000
39	COMMERCE NATIONAL BANK	1	\$905,000	\$905,000
40	CELTIC BANK CORPORATION	1	\$800,000	\$800,000
41	FARMERS & MERCHANTS BANK OF LO	1	\$758,949	\$758,949
42	PFF BANK & TRUST	1	\$725,000	\$725,000
43	FIRST VIETNAMESE AMERICAN BANK	1	\$525,000	\$525,000
44	LA JOLLA BANK, FSB	1	\$433,000	\$433,000
45	FULLERTON COMMUNITY BANK, FSB	1	\$337,500	\$337,500
46	SECURITY BUSINESS BANK OF SAN	1	\$302,500	\$302,500
47	COMMUNITY SOUTH BANK D.B.A COM	1	\$279,250	\$279,250
48	INTERNATIONAL CITY BANK, NATIO	1	\$225,000	\$225,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	INLAND COMMUNITY BANK, NATIONA	1	\$142,500	\$142,500
	<b><i>TOTAL:</i></b>	<b><i>193</i></b>	<b><i>\$189,724,965</i></b>	<b><i>\$983,031</i></b>